



# Taking Charge with *Situational Leadership*<sup>®</sup>

## Overview

*Taking Charge with Situational Leadership*<sup>®</sup> – is a very engaging packaged training course, using DVD technology, that provides the foundation for one of the most widely used leadership systems in the world. This program is an interactive, educational experience, that will show people at all levels of an organization how to positively influence others to get the most out of their own performance. It gives everyone the same common language and framework for being able to communicate what it takes to be both successful and effective.

## Strategic Outcomes

- A process for identifying specific tasks and activities to be performed
- Diagnostic skills to determine individual skills and motivation levels
- Assessment for identifying readiness level to perform specific tasks and activities
- Identification of leadership behaviors, which will meet the needs of the individual
- Communication skills to express needs proactively and achieve results
- A systematic approach where everyone is involved in the development and retention of people
- Increased job satisfaction

***“The ultimate irony is that the follower willing to speak out shows precisely the kind of initiative that leadership is made of.”***

– Warren Bennis



*Family of Situational Influence Models*

Leadership • Sales • Service • Parenting • Teams

## Program Description

*Taking Charge with Situational Leadership®* is designed to be delivered in concert with *Situational Leadership® – The Core*, which is the centerpiece of the situational suite of training technology and services. It is now possible to have everyone who impacts internal and external customers operating with the same common language and model for achieving results. Seeing themselves as an active participant in the leadership process is how this is accomplished. With leaders using the skills of Situational Leadership® it is essential for employees to learn those skills from a followers perspective, so they can proactively participate with their leaders.

The one day training teaches people how to take charge, by clearly being able to identify their roles and responsibilities. Understanding how to diagnose their own needs around skills and motivation provides them specific information to ask for help. Participants are also taught the different leadership behaviors that are available, so they can seek out those behaviors. People in leadership positions no longer have to solely own the responsibility of accomplishing results. The main outcome of this training is to help people learn how to use the Situational Leadership® Model so they can ask for the leadership style that will best meet their needs and those of the organization.

## Extended Outcomes

- Provides Situational Leadership® training to everyone
- Creates an environment of ownership
- Fosters teamwork
- Accelerates task accomplishment
- Improves the work environment
- Decreases turnover rate

### Program Specifications

#### Audience

- Individual Contributors
- Supervisors
- Managers
- Teams

#### Prerequisites

- Situational Leadership® – The Core for leaders

#### Delivery Options

- License and in-house delivery
- CLS Trainers facilitate at clients' sites
- CLS Public Workshops
- Tailored or customized

#### Length/Timing

- Six to eight hours typical
- Modular design – enriched or lengthened with content and application extensions

#### Other Situational Programs

- Situational Leadership® Applied
- Influence
- LEAD 360 Charting New Courses
- Leader as Catalyst
- Situational Selling®
- Situational Service®
- Situational Parenting®

**For more information contact:**

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