



ONE-DAY WORKSHOP

LEVERAGING YOUR POWER TO INFLUENCE

POWER: A POSITIVE DRIVER OF INFLUENCE

Today's workplace is changing. As organizations shift from a structured, top-down hierarchy to a more collaborative and team-centric dynamic, there is a growing demand for leaders at all levels. In this complex and evolving workplace culture, we are all leaders. And we all hold the power to motivate and inspire others to take action. Now, more than ever, we need leaders with the skills to successfully influence up, down and across the organization.

The best leaders recognize that leadership isn't just a function of their position within the organization ... they know that leadership is a direct result of how effectively they influence others ... every single day. The **Leveraging Your Power to Influence** program demonstrates the interconnected nature of leadership and power and is designed for participants at any organizational level. This one-day program directly supports the use of the **Situational Leadership® Model**, by providing tangible rationale for how power bases impact the effective or ineffective use of leadership styles. Participants will engage in immersive, video-driven case study activities and targeted skill building to learn how to build and leverage their power bases to become more successful leaders.



BENEFITS OF LEVERAGING YOUR POWER TO INFLUENCE

- » Validates the relevance of seven power bases in modern organizations within the context of the history of power
- » Provides immediate actionable strategies for increasing the three primary bases of power that are most critical for leaders to effectively influence others
- » Utilizes the Power Perception Profile assessment as a tool for self-improvement through an analysis of self and multirater feedback
- » Challenges participants to develop action-oriented strategies they can implement to enhance their influence potential and drive behavior change

Interested in learning more? Contact us at
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